

## DOMESTIC TRUCKLOAD SERVICES

The backbone of our business is **truckload freight** — exactly the strength upon which our company was founded almost 75 years ago. We offer a full range of services, including **intermodal shipping, expedited delivery, dedicated routes, warehousing, transloading, third party logistics, and brokerage.**

Our greatest strength is our high density network throughout the Sunbelt states. Everyone at G&P Trucking is dedicated to providing outstanding service for all of our customers.

We remain dedicated to our employees as well. Our objective is to be the company of choice for professional drivers. The safety of our drivers and the well-being of our customers' cargo are of paramount importance to us. Our fleet of day cabs and sleepers is continuously maintained in top condition to help us meet and exceed our safety and service goals.

- + World-class transportation professionals to serve you
- + Highest driver standards in the industry
- + Unequaled longevity — in business since 1936
- + Best in class safety and claims history
- + Web tracking and POD retrieval
- + Unmatched maintenance network
- + Full standard ANSI EDI sets
- + 99.1 percent on-time pickup and delivery
- + Hazardous Materials Certified carrier and drivers
- + Satellite tracking and in-cab communications
- + Trailer tracking technology
- + Bonded by United States Customs Service
- + C-TPAT certified
- + TWIC approved driver force
- + "Green Street" sustainability initiatives
- + SmartWay certified



# TRUCKLOAD SERVICES



## DEDICATED SERVICES

As your transportation partner, we design and implement our services to be a seamless extension of your core business. We can tailor our service delivery to fit your schedules, plant locations and shipping destinations. You'll be able to track and follow your shipments with a few keystrokes from your computer, 24/7.

- + Full or partial fleet conversion
- + On-site management
- + Synergies through network overlay process
- + "Green Street" gain-sharing program
- + Full fleet integration with visibility through dedicated portal
- + Peak capacity coverage through G & P fleet
- + Under-utilized asset diversion programs
- + Optional on-site mobile maintenance units
- + Total fleet visibility directly from your desktop
- + Custom KPI's to your specifications
- + Desktop dashboard updated hourly

## EXPEDITED TRUCKLOAD SERVICES

For time-sensitive and emergency shipments, we employ team service to offer non-stop truckload service. When you're short on time, we'll make sure your shipments arrive on schedule. And we'll work with you to make sure you get the priority service you need, every time you need it.

- + Shipments are tracked by satellite in real time, minute by minute
- + Automatic updates are sent per your schedule
- + Airport Recovery
- + Airport-to-airport services



"Our strategy is to have a focused approach to serving specific customers who need exceptional service to their target markets. This approach allows us to provide outstanding value for our customers and to be a preferred place to work for professional truck drivers. **The best people. The best value. The best service.**"

- G. Clifton Parker  
President & General Manager



# SPECIALTY SERVICES

## SERVICE THAT ESTABLISHES A NEW STANDARD

G&P Trucking is committed to providing unequalled shipping services to and from Mexico. We take great pride in being recognized as an industry leader in the dry van Mexican market with both through service as well as border service. In fact, we take the guesswork out of your shipments to Mexico.

Our customers rely on us to deliver their freight to and from Mexico with speed and safety while complying with their specific requirements. The G&P Mexico solution exceeds industry standards by taking compliance and security to the highest level with our C-TPAT certification. Our safety and security department maintains an on-going partnership with U.S. Customs to ensure the safety and security of your shipments.

Your G&P Sales Representative can provide additional details on our services to Mexico, but that is just part of the story. We work hand-in-hand with our customers to establish clear business rules with our Mexican partners and build a transportation solution that answers specific needs. Our staff has the most extensive experience of any carrier in the industry, and the practical knowledge to back it up.

Let us show you what we can do for you and your company.

## G&P PROVIDES

- + Delivery direct to Forwarder/ Broker
- + Through-ship direct to final destination in Mexico or U.S. on G&P equipment and billing
- + Service to 48 contiguous states and beyond
- + Just-In-Time service
- + Two-way satellite tracking
- + EDI
- + Hazmat authority
- + One call convenience
- + Administrative simplicity — all your load information at one location
- + Around-the-clock customer service coverage
- + Service supported by almost 75 years as an asset-based truckload carrier
- + Warehouse and cross-dock services
- + United States and Mexican customs clearance service
- + Bridge dray services



# BORDERLESS SERVICE

## FREQUENTLY ASKED QUESTIONS

**Q.** Does G&P provide the bridge crossing service and is it included in the price of the freight?

**A.** The bridge crossing is contracted by the Freight Forwarder/ Customs broker and they charge for this service. It is not part of the price that G&P charges for freight movement. If you prefer, G&P can do the bridge crossing service for a nominal additional fee.

**Q.** Does my carrier deliver the load to the final destination in Mexico?

**A.** Due to Mexican federal regulations, a US based carrier does not have the legal right to operate the power unit in Mexico. Common practice is for the US carrier to deliver to the Mexican consignee's nominated freight forwarder/customer broker at the border. After the paperwork is completed and goods are certified for a Mexican destination, the US carrier's trailer is contracted to a drayage company for entry into Mexico. G&P Trucking has a network of very reliable and trustworthy carriers and can haul your freight all the way to final destination by partnering with one of our many Mexican carrier partners.

**Q.** Can the US carrier bill me for only the US portion of the freight bill and have the carrier charge the consignee for the Mexican freight?

**A.** Yes. G&P Trucking is carrier neutral. This means we can work with any Mexican carrier that your Mexican consignee or shipper requires. The Mexican carrier must adhere to our stringent safety and security requirements. The Mexican carrier can bill your Mexican customer and we will bill you for the US portion of the freight.

**Q.** Are my shipments covered for liability when shipping to and from Mexico?

**A.** While shipments are on US soil, the standard cargo liability applies. While in Mexico, the owner of the freight is required to secure their own insurance. G&P Trucking can provide insurance for your cargo while in Mexico at reasonable rates. The US cargo liability does not apply in Mexico.

**Q.** Who hires the Freight Forwarder?

**A.** The Mexican importer of record (the consignee) has to hire a Mexican Customs Broker, also known as a Freight Forwarder, to receive the merchandise at their facility on the US side of the border. The Freight Forwarder ensures the shipment meets importation requirements and has all necessary forms. After the paperwork reconciles with the freight, duties and taxes are paid by presenting a "*pedimento*," a document which allows entry into Mexico. The trailer is then sent through Mexican Customs and delivered to the Mexican carrier's yard for final delivery.

**Q.** Can G&P Trucking help me learn more about shipping to Mexico?

**A.** Yes. We will be glad to make an appointment with you and are eager to walk you through all the steps involved in shipping to and from Mexico. Our highly trained and experienced personnel can provide the confidence you need and are always available to share our expertise with our customers.

## GLOSSARY OF BASIC TERMS

**Certificate of Origin** – A statement authenticating the country of origin of the product whether NAFTA or non-NAFTA countries.

**Commercial Invoice** – An invoice showing product description, value and quantities of each product sold.

**Factura** – Commercial invoice.

**Fianza** – Surety bond – needed by all foreign-owned trailers taken beyond the Border zone.

**Foreign Trade Zone (FTZ)** – Area in the United States designated as outside the customs territory. Companies utilize an FTZ for duty deferral or duty abatement programs.

**IVA** – Acronym for Mexican federal tax – a value added tax.

**Pedimento** – Mexican customs document detailing duties and taxes.

**Power of Attorney** – Form that Customs Brokers use to act on an importer's or exporter's behalf.

**Red Light** – Physical inspection of goods in a Mexican or US Customs compound.

**Registered Importer** – A permit that allows a company to import foreign goods.

## INTERNATIONAL INTERMODAL & DRAYAGE SERVICES

Hauling import and export cargos from ports such as Charleston is an important part of our core business, and has been since the beginning. We maintain containerized freight interchange agreements with all ocean carriers serving the ports of Charleston, Norfolk and Savannah. G&P Trucking is a bonded carrier, clearing US Customs in all authorized locations.

We serve the international container market through all Sunbelt ports of entry and all major rail heads. We use both company locations as well as dedicated agents to meet or exceed all container shipping needs for our customers. Ask your G&P Sales Representative about specific ports and international routes for your individual shipping needs.

- + Full container services
- + "Green Street" turns to offer one-way drayage to reduce both costs and carbon footprint
- + Full cross-dock services to eliminate empty leg of container dray
- + One-way matched pricing
- + Container diversion to van
- + Container yard operations
- + Full container tracking and tracing with continuous event management
- + On-board communications on all dray units
- + Total yard management system customized to your location, which reduces or eliminates your per diem cost
- + Automated interchange system to quickly and efficiently exchange containers between draymen
- + Full ANSI/EDI sets for international shipments
- + Extensive terminal network to manage all drop needs
- + C-TPAT certified
- + All drivers are TWIC certified
- + Hazmat approved carrier — all drivers certified
- + Overweight and tri-axles services.



# PORT SERVICES

## DOMESTIC AND INTERNATIONAL INTERMODAL SERVICES

G&P Trucking offers unmatched service throughout the Sunbelt and beyond. We work directly with our customers to provide simple shipping solutions, no matter how much you ship or where you ship it. We take the hassles out of shipping so that your materials arrive at their destination on time, every time. Just ask your G&P sales representative for the details. You'll be glad you did.



# EFFICIENT RESULTS





## SHIP ANYWHERE, ANY TIME, COAST-TO-COAST WITH G&P

With our Supplemental Services, you'll enjoy the same hassle-free shipping you've come to expect from G&P Trucking. Be sure to check with G&P before you ship to any destination in North America. With our Partner Carriers, we'll deliver for you -- on time and on budget.

If your company is interested in taking advantage of expanded service areas, please contact our **Supplemental Service Group** at 1-800-922-1147 (plus coordinating extension below) or by e-mail at [ssg@gptruck.com](mailto:ssg@gptruck.com).

